# FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2017

# COMPANY NUMBER 02345730 CHARITY NUMBER 801169

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# TRUSTEES' REPORT

# FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2017

The trustees are pleased to present their annual directors' report together with the financial statements of the charity for the year ending 31<sup>st</sup> March 2017 which are also prepared to meet the requirements for a directors' report and accounts for Companies Act purposes.

The financial statements comply with the Charities Act 2011, the Companies Act 2006, the Memorandum and Articles of Association, and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015).

# **Legal and Administrative Information**

The Apuldram Centre is a company limited by guarantee. The Centre's governing document is the Memorandum and Articles of Association. Registered address of the charity is: Common Farm, Appledram Lane, Chichester, West Sussex, PO20 7PE. The registered charity number is 801169.

# **Principal Activity**

The Centre is principally engaged in the support and training of adults with learning difficulties.

# **Aims and Organisation**

The objects of the charitable company are set out in its Memorandum and Articles of association, and may be summarised as follows:

To provide support, by way of accommodation and occupational activities and facilities, to adults with learning disabilities in order to maximise their independence, dignity, choice and achievement, leading towards an independent lifestyle.

The trustees confirm that they have paid due regard to the guidance given by the Charity Commission on public benefit.

# Achievements and Performance Review of 16/17 priority goals

### **Sustainability**

- We have created three designated funds; renewal of vehicles, landlord responsibilities and care fund
- We have launched a dedicated appeal for the redevelopment works and have received generous donations from wide ranging donors including individual local groups and societies.
- We have reviewed our governing documentation and adopted revised articles of association and revised Trustee application process.
- We have offered our first series of Saturday Kitchen workshops to the public.
- Our financial performance is operating within budget and unaudited results indicate a predicted end of year surplus.

# TRUSTEES' REPORT

# FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2017

# **Achievements and Performance (continued)**

# Visibility and Influence

- We reach over 100 adults and their families, 65 adults attend our day service each week and many more enjoy our outreach facility four days a week at Hub Club.
- We launched our new logo to incorporate the three elements of our service, Day Centre, Hub Club and Supported Living.
- We have launched branded workwear which is optional for staff and volunteers at the day centre, hub club.
- We have increased our visibility and influence locally; partnering with Tesco Food Share and Tesco in store collections and have run several successful fundraising events.
- We have attended local events to promote the work of the charity
- We aired on local radio Spirit FM as part of their weekly lunch time quiz and were crowned the weekly winner.
- We supported customers to participate in community sports tournaments and were the 2016 winners of "It's a knock out" competition.
- We have over 55 local volunteers who promote the work we do in their communities and support us to deliver services and run events.

### **Service Effectiveness**

- We deliver over 650 hours of support each week to enable 27 tenants to live independently in their own homes.
- We have issued an Employee Handbook which sets of the rules and policies between employee and employer and a new health & safety manual.
- CQC inspected our service in Oct 16 and noted significant improvements, rating us good in 3 of 5 areas.
- We have celebrated with our dedicated volunteers the contribution that they bring to our organisation and the people that we support.
- We have installed IT solutions at our sleep in locations to enable field workers to have increased connectivity to our digital systems.
- We continue to review our departmental structures and have aligned these to meet business needs; the day service now has a Horticulture Team Leader and senior support workers are now known as Team Leaders, offering first line management solutions to designated staff.
- We have launched a feedback forum, meeting four times a year with customers in receipt of our services.

# TRUSTEES' REPORT

# FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2017

# **Achievements and Performance (continued)**

#### Fit for Future

- We invested £153,026 and built a new art and craft facility (and wet room) at the day centre that enables us to offer a more diverse range of art and craft activities.
- We have undertaken essential preventative and remedial works at our supported living landlord properties and day centre to the value of £29,376.
- We have continued to demonstrate our commitment to health and safety and have created safe walk routes across the day centre site and initiated specialist contractors to undertake routine risk assessments and monitoring for legionella, fire and asbestos.
- We have obtained full planning consent from Chichester District Council for our large redevelopment project and must commence works by Sept 19.
- We have employed our first apprentice within the horticulture team.

# **Fundraising and Donors**

The organisation has agreed to adhere to the voluntary code of fundraising practice in relation to charity fundraising. Meaning that charities set and follow their own standards of fundraising practice, with the aim of enhancing the public's confidence and trust. The Apuldram Centre has a number of active fundraising schemes these include, but are not limited to:

#### The 100 Club

The 100 Club provides a regular unrestricted income for Apuldram and gives its members the opportunity of winning cash prizes each month.

In addition, various seasonal and themed fundraising events are organized throughout the year.

#### **Donors**

A variety of donors have made contribution to the organisation throughout the year, whether it be by direct donation or through a planned event. We are grateful to people in our communities that contribute in this way and have developed a wish list. The purpose of the wish list is to inform the Board, Leadership Team and Fundraisers of items that have been suggested by users, staff and volunteers. Items included on the list are deemed to enhance the experience of beneficiaries of The Apuldram Centre and enable the charity to replace or purchase specific items.

# **Future Plans**

Our Day Centre comprises a series of buildings including rural utility farm buildings. We are committed to continuously improving our training and education services but with an aging building infrastructure we have concluded that the structures and buildings we operate from are reaching end of life and require significant redevelopment.

In September 16, the charity was awarded full planning consent from Chichester District Council, for the next phase of redevelopment which includes the demolition of the existing asbestos barn and its rebuild and conversion into dedicated workshops and learning spaces. To date we have incurred costs of £63,528 funded from our reserves to reach tender readiness. We are currently seeking grant contributions towards this project along with other funding opportunities to enable us to undertake the first phase; £750,000 of this ambitious plan.

# TRUSTEES' REPORT

# FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2017

# **Future Plans (continued)**

The transformation of the barn will create a thriving environment that will enable the people that we support and our community volunteers to design, create and produce a varying range of handmade rustic craft products that will contribute to the overall sustainability of the Centre.

#### Results

The surplus for the year was £3,439 (2016: £64,311). The financial condition of the Centre as at 31<sup>st</sup> March 2017 and currently is satisfactory and the Trustee's consider that the Centre's financial resources are adequate to enable it to continue its activities at planned levels.

# **Organisational Structure**

#### **Members of the Board**

The directors of the charitable company (the charity) are its trustees for the purpose of charity law. The Board meet on a regular basis, and at least every quarter. The Board elects the Chair. All members give their time on a voluntary basis.

New trustees are made familiar with their legal obligations under charity and company law, the contents of the Memorandum and Articles of Association, the committee and decision-making process and the recent financial performance of the charity. Trustees are encouraged to attend appropriate external training events where these will facilitate the undertaking of their role.

The trustees serving during the year and since the year end were as follows:

Mr (Andrew) Christopher Buckland-Chair

Mr George Seth

Mr Martin Clack

Mr Oliver James

Mr Alan Nicholl

Mrs Sue Saunders

Mr Paul Reed

Mrs Geinor Valerio (resigned 31 December 2016)

Mr David Barty

The Board appoints a team of professional managers and staff to carry out the day to day operations of the charity, being as follows:

General Manager – Mrs. Rachel Aslet-Clark
Deputy Manager – Mrs. Sarah Abbott
Financial Manager – Miss. Karen Over
Supported Living Manager – Mr. Alex Fryer (resigned 31 August 2016)

Mr. John Callaway (appointed 5 January 2017)

In addition to the above, staff are employed within Day Centre and Supported Living services. The staff teams are made up of a varying number of full and part time staff. In total there are 31 FTE across the organisation.

# TRUSTEES' REPORT

# FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2017

# **Structure, Governance and Management**

The board comprises of trustee directors, all are volunteers, and meets several times a year; one meeting is an AGM. Board members must demonstrate how they fulfil the fit and proper persons and disclosure and barring criteria for the registration with the Care Quality Commission (CQC). Board meetings are attended by employed staff in leadership and management roles. As employees, these staff have no voting right, but provide strategic and operational input to inform the board in their decision-making processes.

During the year Trustee, Mrs Geinor Valerio, stepped down after many years of service as a board member and Mr Alex Fryer, Supported Living Manager, left to pursue alternative career opportunities. We very much appreciated the contributions that each of these individuals made to the organisation over the years. We welcomed a new Supported Living Manager, Mr John Callaway. John was appointed CQC Registered Manager on 6<sup>th</sup> March 2017.

The board and management team agreed a short-term action plan for the organisation which outlined the Organisation's priorities for year 16/17 and the initiatives that we will took forward during this financial year. The plan also identifies a longer term, £1.5 million, and 7-year redevelopment plan for the Day Centre site.

# Trustees' Responsibilites

Company law requires the trustees to prepare financial statements in accordance with applicable law and regulations.

Company law requires the trustees to prepare financial statements for each financial year. Under that law the Trustees have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the Centre and of the surplus or deficit of the charity for that period. In preparing those accounts, the trustees are required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgements and estimates that are reasonable and prudent;
- Prepare the Accounts on the going concern basis unless it is inappropriate to presume that the Centre will continue in business.

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Centre and to enable them to ensure that the Accounts comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Centre and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Reserves Policy**

The trustees continue to monitor the level of our unrestricted reserve to ensure that are financially viable. They have set a minimum reserve of £250,000. In this financial year our accounts show an overall positive movement in funds and continued surplus. The impact of this positive change will create a free cash reserve value of £238,287.

# TRUSTEES' REPORT

# **FOR THE YEAR ENDED 31ST MARCH 2017**

#### **Risk Management**

The trustees have examined the major strategic, business and operational risks that the charitable company faces, and confirm that systems have been established to mitigate such risks.

# Statement of disclosure to auditor

In so far as the trustees are aware at the time of approving our trustees' annual report:

- there is no relevant audit information, being information needed by the auditor in connection with preparing their report, of which the company's auditor is unaware; and
- the trustees, having made enquiries of fellow directors and the company's auditor that they ought to have individually taken, have each taken all steps that they are obliged to take as a director in order to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

# **Small Companies Exemption**

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2016 relating to small companies.

Professional Advisers				
Bankers:	Barclays Bank PLC, East Street, Chichester			
Solicitors:	Verisona, North Harbour, Portsmouth			
Auditors:	Watling & Hirst Ltd, Cawley Place, 15 Cawley Road, Chichester			
By order of the	e board of trustees			
Mr Andrew Bu	ckland (Chair)			
Date :				

# **INDEPENDENT AUDITORS' REPORT**

# TO THE MEMBERS OF THE APULDRAM CENTRE

We have audited the financial statements of The Apuldram Centre for the year ended 31 March 2017 set out on pages 8 to 18. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice) and the Charities SORP (FRS 102) Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of trustees and auditors

As explained more fully in the Trustees' Responsibilities Statement set out in the Trustees' Report, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standard for Auditors.

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the charitable company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the trustees; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Trustees' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31st March 2017 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended:
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities; and
- have been properly prepared in accordance with the Companies Act 2006.

### Opinion on matters prescribed by the Companies Act 2006

In our opinion based on the work undertaken during the course of our audit, the information given in the Trustees' Report for the financial year for which the financial statements are prepared is consistent with the financial statements, and the Trustees' Report has been prepared in accordance with applicable legal requirements.

# Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption in preparing the Trustees Report and take advantage of the small companies' exemption from the requirement to prepare a Strategic Report.

Mr Matthew Robert James Housden FCCA (Senior Statutory Auditor) For and on behalf of Watling & Hirst Ltd

Date

Chartered Certified Accountants Statutory Auditor

Cawley Place 15 Cawley Road Chichester, West Sussex, PO19 1UZ

# STATEMENT OF FINANCIAL ACTIVITIES (INCLUDING INCOME AND EXPENDITURE ACCOUNT)

# **FOR THE YEAR ENDED 31ST MARCH 2017**

TON THE TEAN ENDED STOT MAKE	Notes	Unrestricted Funds £	Restricted Funds £	Total 2017 £	Total 2016 £
Income:					
Donations and legacies	3	28,851	136	28,987	25,894
Income from charitable activities: Funding for training services Funding and rents for provision	4	11,887	314,573	326,460	314,926
of independent accommodation Sale of produce and services	4 4	94,566 81,739	616,060 -	710,626 81,739	705,399 76,366
Investment income Interest received		1,319	-	1,319 12,529	1,293
Rents – Cottage & barn		12,529	-	12,529	13,252
Total		230,891	930,769	1,161,660	1,137,130
Expenditure on: Raising funds					
Fundraising costs	5	8,015	8,947	16,962	19,387
Charitable activities	_		400 F 47	400 547	404 400
Training services  Provision of accommodation	7 7	_	406,547 657,621	406,547 657,621	404,190 593,111
Costs of produce and services	7	33,769	-	33,769	27,529
Other  Management and administration	6	8,611	34,711	43,322	28,602
Total		50,395	1,107,826	1,158,221	1,072,819
Net income/(expenditure)	14	180,496	(177,057)	3,439	64,311
Transfers between funds		(177,057)	177,057	-	-
Net movement in funds		3,439	-	3,439	64,311
Reconciliation of Funds Total funds brought forward		1,554,247	-	1,554,247	1,489,936
Total funds carried forward	14	1,557,686	-	1,557,686	1,554,247

# **BALANCE SHEET AS AT 31<sup>ST</sup> MARCH 2017**

	Notes	2017 £	2016 £
Fixed assets Tangible assets	10	1,319,399	1,143,372
Current assets Stocks Debtors and prepayments Cash at bank and in hand	11	500 79,500 301,334	500 78,345 465,156
		381,334	544,001
Creditors - amounts falling due within one year	12	(76,938)	(60,173)
Net current assets		304,396	483,828
Total assets less current liabilities		1,623,795	1,627,200
Creditors - amounts falling due after more than one year	13	(66,109)	(72,953)
Net assets	:	1,557,686	1,554,247
The funds of the charity Accumulated unrestricted funds	14	1,557,686	1,554,247
	=	1,557,686	1,554,247

The trustees have prepared these accounts in accordance with the special provisions of Part 15 of the Companies Act relating to small companies and constitute the annual accounts required by the Companies Act 2006 and are for circulation to members of the company.

Approved by the board and authorised for issue on

Mr. D. Barty	) TRUSTEES ) AND ) DIRECTORS
Mr. A. Buckland	)

# **STATEMENT OF CASH FLOWS**

# FOR THE YEAR ENDED 31ST MARCH 2017

		2017	2016
	Notes	£	£
Cash used in operating activities	16	48,430	90,504
Cash flows from investing activities			
Interest income		1,319	1,293
Rents received - Cottage & Barn		12,529	13,252
Purchase of tangible fixed assets	<del>-</del>	(219,787)	(28,190)
Cash provided by (used in) investing activities	_	(205,939)	(13,645)
Cash flows from financial activities			
Repayment of borrowing		(6,313)	(5,934)
Cash used in financing activities	_	(6,313)	(5,934)
Increase (decrease) in cash and cash equivalents in the year	_	(163,822)	70,925
Cash and cash equivalents at the beginning of the year	<del>-</del>	465,156	394,231
Cash and cash equivalents at the end of the year	_	301,334	465,156

# NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2017

#### Note

# 1. Accounting Policies

The principal accounting policies adopted, judgements and key sources of estimation uncertainty in the preparation of the financial statements are as follows:

# a) Basis of accounting

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective January 2015) – Charities SORP (FRS 102)), the Financial Reporting Standard applicable in UK and the Republic of Ireland (FRS 102) as applicable to companies subject to the small companies regime and the Companies Act 2006.

These financial statements for the year ended 31 March 2017 are the first financial statements prepared in accordance with FRS 102, The Financial Reporting Standard applicable in the UK and Republic of Ireland. The date of transition to FRS 102 was 1 April 2015. The reported financial position and financial performance for the previous period are not affected by the transition to FRS 102.

Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy note(s).

# b) Income recognition policies

Income is recognised and included in the accounts when all of the following criteria are met:

- The charity has entitlement to the funds:
- Any performance conditions attached to the income have been met or are fully within the control of the charity;
- There is sufficient certainty that receipt of the income is considered probable; and
- The amount can be measured reliably.

For legacies, entitlement is taken as the earlier of:

- The date on which the charity is aware that probate has been granted;
- The estate has been finalised and notification has been made by the executor(s) to the Centre that a distribution will be made; or
- When distribution is received from the estate.

Receipt of a legacy, in whole or in part, is only considered probable when the amount can be measured reliably and the charity has been notified of the executor's intention to make a distribution. Where legacies have been notified to the charity, or the charity is aware of the granting of probate, and the criteria for income recognition have not been met, then the legacy is treated as a contingent asset and disclosed if material.

Income received in advance of any service is deferred until the criteria for income recognition are met.

# c) Interest receivable

Interest on funds held on deposit is included when receivable and the amount can be measured reliably by the charity; this is normally upon notification of the interest paid or payable by the Bank.

# NOTES TO THE FINANCIAL STATEMENTS (continued)

### FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2017

# d) Fund accounting

Unrestricted funds are available to spend on activities that further any of the purposes of the charity. Designated funds are unrestricted funds of the charity which the trustees have decided at their discretion to set aside to use for a specific purpose. Restricted funds are donations which the donor has specified are to be solely used for particular areas of the Centre's work or for specific projects being undertaken by the Centre.

# e) Expenditure and irrecoverable VAT

Expenditure is recognised once there is a legal or constructive obligation to make a payment to a third party, it is probable that settlement will be required and the amount of the obligation can be measured reliably.

Irrecoverable VAT is charged as a cost against the activity for which the expenditure was incurred.

# f) Allocation of support costs

Support costs are those functions that assist the work of the charity but do not directly undertake charitable activities. Support costs include back office costs, finance, personnel, payroll and governance costs which support the Centres activities. The bases on which support costs have been allocated are set out in note 7.

### g) Pensions

A workplace pension scheme was started on 1<sup>st</sup> October 2015 and all staff who earn over the threshold are auto enrolled. Current employee and charity contributions are 0.8% and 1% respectively.

#### h) Stock

Stock is valued at the lower of cost and net realisable value. No value has been placed on growing crops and stocks of resale items since, in the opinion of the trustees, they are not considered material in the context of the financial statements.

# i) Tangible fixed assets

Provision is made for depreciation on all tangible fixed assets at rates calculated to write off the cost, less estimated residual value, of each asset over its expected useful economic lives on a straight line basis as follows:

Asset Category	Annual rate
Land	Not depreciated
Freehold buildings	2%
Glasshouse	4%
Plant and equipment	15%
Computer equipment	25%
Motor vehicles	25%
Furniture and fittings	15%

#### j) Leased assets

Assets held under finance leases and hire purchase contracts are included in fixed assets at fair value. The obligations relating to these, net of finance charges, are included under creditors. The interest element of the rental obligation is allocated to accounting periods during the lease term.

#### **k)** Debtors

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid after taking account of any trade discounts due.

# NOTES TO THE FINANCIAL STATEMENTS (continued)

# FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2017

#### I) Creditors and provisions

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

#### 2. Legal status of the Charity

The Apuldram Centre is a company limited by guarantee. Every member undertakes to contribute to the assets of the company, in the event of the company being wound up while he is a member, or within one year after is he ceases to be a member, for payment of the debts and liabilities of the company contracted before he ceases to be a member, and of the costs, charges and expenses of winding up, such amount as may be required not exceeding £1.

# 3. Income from donations and legacies

The donations received during the year were as follows:

	2017	2016
	£	£
Lions	500	1,000
100 Club	3,790	3,470
Chichester golf	-	2,516
Mencap	3,753	2,683
A Kirby	-	1,250
Rotary	700	-
Other	20,244	14,975
	28,987	25,894
Split between funds:		
Restricted	136	-
Unrestricted	28,851	25,894
	28,987	25,894

There was no legacy income during this or the previous year.

# 4. Income from charitable activities

		2017	2016
		£	£
Training services		314,573	314,926
Rent and support payments received		85,613	85,276
Support funding received		574,482	565,156
Sale of produce and services		81,739	76,366
Miscellaneous income		62,418	54,967
		1,118,825	1,096,691
Split between funds:			
Restricted Unrestricted		930,633 188,192	931,783 164,908
	40	1,118,825	1,096,691
	- 13 -		

# NOTES TO THE FINANCIAL STATEMENTS (continued)

# FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2017

# 5. Costs of generating funds

The negotiation of government and other funding is an important aspect of the work of the General Manager, and accordingly a proportion of their total salary and related costs has been allocated to Costs of generating funds. This proportion has been allocated between Unrestricted and Restricted fund activities in the same proportion as the related split of Incoming resources, as this is considered to reasonably reflect the actual proportion in which these costs are incurred. It also includes the cost of produce and services for income generation.

# 6. Management and administration

	2017	2016
	£	£
Staff costs	6,700	5,900
Establishment costs	28,910	22,299
Produce & services	7,712	6,904
Transport recharged	-	(6,501)
	43,322	28,602
Split between funds:	<u>.</u>	
Restricted	34,711	23,454
Unrestricted	8,611	5,148
	43,322	28,602

Costs have been split between Restricted and Unrestricted expenditure in the same proportion as the related split of Incoming Resources, as this is considered to reasonably reflect the actual proportion of resources expended.

### 7. Analysis of expenditure on charitable activities

	Training services £	Cost of produce and services	Common Lodge and Independent Living £	Total £
Staff costs	295,530	-	575,547	871,077
Establishment costs	90,135	-	59,869	150,004
Produce & services	7,713	33,769	-	41,482
Transport	13,169	-	22,205	35,374
	406,547	33,769	657,621	1,097,937

Establishment costs: Comprises rates, insurance, telephone, heating and lighting, repairs

and renewals, mortgage interest, depreciation and sundry property-

related costs.

Products & services: Comprises the cost of inputs relating to horticultural and other

products produced for sale, and the cost of accountancy and audit services and related costs. Accountancy and audit costs for the year ended 31<sup>st</sup> March 2017 are allocated 50% to Independent Living (Produce & Services) and 50% to Management and Administration, again based upon the estimated proportion relating to these activities.

Transport: Comprises motor vehicle running costs, mileage allowances and

depreciation of vehicles.

# **NOTES TO THE FINANCIAL STATEMENTS (continued)**

### FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2017

# 7. Analysis of expenditure on charitable activities (continued)

Net income for the year is stated after charging:

	2017	2016
	£	£
Depreciation	43,760	51,636
Loss on disposal of assets	-	721
Auditors remuneration	5,400	5,500

# 8. Analysis of staff costs and trustee remuneration and expenses

	2017	2016
	£	£
Salaries, Pensions & Allowances	826,179	779,660
Employer's NICs	55,444	53,716
Training costs	7,321	20,130
	888,944	853,506

The average number of persons employed by the charity during the year was 52 (2016: 47).

No employee had emoluments in excess of £60,000 (2016: nil).

Employment costs relating to the General Manager, Deputy General Manager and Finance Manager are allocated between Staff costs for Daycare, Independent Living, Management and administration and Costs of generating funds, based upon the estimated time spent on these activities.

No trustee or person connected to them received any remuneration from the charity during the current or preceding year.

The key management personnel of the charity comprise the trustees, the General Manager, the Deputy General Manager, the Finance Manager and the Supported Living Manager. The total employee benefits of the key management personnel of the charity were £127,808 (2016: £128,397).

There were no trustees' expenses paid for the year ended 31 March 2017 nor for the year ended 31 March 2016.

#### 9. Corporation Taxation

The charity is exempt from tax on income and gains falling within section 505 of the Taxes Act 1988 or section 252 of the Taxation of Chargeable Gains Act 1992 to the extent that these are applied to its charitable objects.

# **NOTES TO THE FINANCIAL STATEMENTS (continued)**

# FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2017

# 10. Tangible fixed assets

	Freehold land and buildings £	Furniture and fittings £	Glass- House £	Plant and Equipment £	Motor Vehicles £	Total £
Cost:						
At 1 April 2016	1,419,995	32,549	35,747	101,301	118,036	1,707,628
Additions in year	216,554	1,092	-	2,141	_	219,787
At 31 March 2017	1,636,549	33,641	35,747	103,442	118,036	1,927,415
Depreciation: At 1 April 2016 Charge for the year	323,079 29,343	26,236 2,240	24,217 880	86,127 3,810	104,597 7,487	564,256 43,760
At 31 March 2017	352,422	28,476	25,097	89,937	112,084	608,016
Net Book Value: At 31 March 2017	1,284,127	5,165	10,650	13,505	5,952	1,319,399
At 31 March 2016	1,096,916	6,313	11,530	15,174	13,439	1,143,372

# 11. Debtors and prepayments

	2017	2016
	£	£
Other debtors	63,640	70,923
Prepayments	15,860	7,422
	79,500	78,345

# 12. Creditors – Amounts falling due within one year

	2017	2016
	£	£
Trade creditors	31,277	26,004
Accruals and deferred income	17,788	12,248
Other taxation and social security	21,550	16,129
Current portion of mortgage loans	6,323	5,792
	76,938	60,173

For details of security over creditors, see note 13.

# **DETAILED INCOME AND EXPENDITURE ACCOUNT - SUMMARY**

### FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2017

# 13. Creditors - Amounts falling due after more than one year

	2017 £	2016 £
Mortgage loans	66,109	72,953
	66,109	72,953
Analysis of loans		
Not wholly repayable within five years by instalments	72,432	78,745
Included in current liabilities	(6,323)	(5,792)
	66,109	72,953
Instalments not due within 5yrs	66,109	49,785

Mortgage loans relate to the part financing of the purchase and development of the freehold of the land on which The Apuldram Centre is constructed and of the properties at 18 Farndell Close and 20 Elizabeth Road. Mortgage loans are secured by standard charges over the related freeholds.

# 14. Analysis of Net Assets Between Funds

The Accumulated Fund at 31st March 2017 is a general unrestricted fund and is accordingly available to the trustees to apply for the general purposes of the charitable company as set out in the Memorandum and Articles of Association. However, a sum of £5,000 is set aside for future repairs and maintenance in respect of landlord responsibilities, £4,000 Care Fund (to support beneficiaries who do not have dependents during hospital admittance) and £20,000 vehicle fund (to accumulate towards future vehicle replacements)

A reconciliation of the movements on the fund is as follows:

	2017	2016
	£	£
Net incoming resources	3,439	64,311
Opening capital and reserves	1,554,247	1,489,936
Closing capital and reserves	1,557,686	1,554,247

# 15. Capital commitments

At 31 March 2017 the company had capital commitments as follows:

	2017	2016
	£	£
Contracted for but not provided in the financial		
statements		140,000

The capital commitment in the prior year related to work to construct the Arts & Crafts Centre.

# **DETAILED INCOME AND EXPENDITURE ACCOUNT - SUMMARY**

# FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2017

# 16. Reconciliation of net movement in funds to net cash flow from operating activities

	2017	2016
	£	£
Net movement in funds	3,439	64,311
Add back depreciation charge	43,760	51,636
Add back loss of scrappage of equipment	-	721
Deduct interest and rental income shown		
in investing activities	(13,848)	(14,545)
Decrease (increase) in debtors	(1,155)	(22,208)
Increase (decrease) in creditors	16,234	10,589
	48,430	90,504

# THE APULDRAM CENTRE DETAILED INCOME AND EXPENDITURE ACCOUNT - SUMMARY FOR THE YEAR ENDED 31ST MARCH 2017

		2017 £		2016 £
Day care surplus/(deficit) of income over expenditure	(55,325)		(3,000)	
Independent Living surplus of income over expenditure	43,320		61,819	
Management and Administration	(13,954)		(27,406)	
Cost of Generating Funds	(5,041)	(31,000)	(9,900)	21,513
Other income				
Rent received Other sales & training income Donations received Fundraising (net of costs) Interest received	12,529 - 18,507 2,084 1,319	34,439	13,252 4,669 25,553 (1,969) 1,293	42,798
		3,439	-	64,311
			=	

# THE APULDRAM CENTRE DETAILED INCOME AND EXPENDITURE ACCOUNT - DAYCARE FOR THE YEAR ENDED 31ST MARCH 2017

FOR THE YEAR ENDED 31° MARCH 2017		2017		2016
Income		£		£
Trainees' sponsorship fees		314,573		301,927
Sale of produce Direct costs of production Produce gross margin Fund raising and other income (net) Training income HUB Club income (page 23) Donations Transport income	81,739 (33,768)	47,971 600 1,500 41,578 500 11,886	72,610 (27,529)	45,081 1,705 1,170 33,944 341 11,804
TOTAL INCOME		418,608		395,972
Deduct Expenditure:				
Wages and salaries				
Staff salaries, NIC & Pension Allowance Staff training	353,754 1,184	(354,938)	271,459 2,671	(274,130)
Establishment expenses	10,703 1,032 1,924 37,398 5,473 825 8,557 12,690 - 12,855 8,811 2,907 168 1,536	(91,457)	3,512 870 35,121 11,270 - 9,081 - 3,995 14,125 8,060 3,599 623 6,141	(77,974) (18,423)
Administration expenses (allocation)		(14,116)		(27,724)
TOTAL EXPENDITURE		(473,933)		(398,251)
Gains and losses on sale of assets		-		(721)
Surplus/(deficit) of income over expenditure for the		(55,325)		(3,000)
- 20	) -			

# THE APULDRAM CENTRE DETAILED INCOME AND EXPENDITURE ACCOUNT - INDEPENDENT LIVING & COMMON LODGE FOR THE YEAR ENDED 31ST MARCH 2017

FOR THE YEAR ENDED 31 <sup>ST</sup> MARCH 2017				
		2017		2016
		£		£
Income				
<b>5</b>				
Rent		85,613		85,956
Support payments received		574,482		567,080
Transport income		8,954		9,995
TOTAL INCOME		669,049		663,031
				_
Daduct Even and iture				
Deduct Expenditure:				
Wages and salaries				
Staff salaries, NIC & Pension Allowance	527,870		513,791	
Staff training	6,137		4,996	
Stail training	0,137	(534,007)	4,330	(518,787)
Establishment expenses		(334,007)		(310,707)
Rent	7,500		7,500	
Rates	2,140		7,500	
Mortgage interest	1,814		2,264	
Repairs, consumables and cleaning	15,940		3,469	
Light and heat	-		89	
Insurance	6,498		3,540	
Telephone	2,536		1,630	
Stationary and postage	577		156	
Legal	1,603		100	
General sundries	4,744		5,225	
Depreciation	15,194		15,220	
2 oprosidation	.0,.0.	(58,546)	.0,220	(39,093)
Transport expenses		(00,010)		(00,000)
Petrol, repairs, mileage allowance & taxi	12,074		10,085	
Insurance	3,928		3,767	
Mileage allowances	-		270	
Depreciation	5,951		7,168	
2 ор. оозо.		(21,953)	.,	(21,290)
Administration expenses (allocation)		(11,223)		(22,042)
TOTAL EXPENDITURE		(625,729)		(601,212)
Cumulus//deficit) of income aver averagediture for the		40.000		64.040
Surplus/(deficit) of income over expenditure for the	yeai	43,320		61,819
	:		:	

# THE APULDRAM CENTRE DETAILED INCOME AND EXPENDITURE ACCOUNT - ADMINISTRATION ACCOUNT FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2017

FOR THE TEAR ENDED 31" WIARCH 2017		2017 £		2016 £
Wages and salaries				
Staff salaries, NIC & Pension Allowance	-		48,967	
Staff training		_	2,134	
		-		(51,101)
Establishment expenses				
Repairs, consumables and cleaning	9,424		3,432	
Light and heat	1,124		3,946	
Insurance	532		-	
Telephone	3,261		1,894	
Stationary and postage	1,971		1,290	
Printing / photocopying	3,207		2,460	
Advertising	505		_	
General sundries	308		6	
Depreciation	8,224		8,982	
•		(28,556)	•	(22,010)
Transport expenses				
Petrol, repairs, mileage allowance & taxi	95		34	
Mileage allowances	259	_	119	
		(354)		(153)
Other expenses				
Bureau charges	2,432		3,396	
Accountancy, audit and bank charges	8,275		6,877	
Legal	4,717	_	3,535	
		(15,424)		(13,808)
	-		-	
TOTAL EXPENDITURE		(44,334)		(87,072)
	=		=	
ALLOCATION				
Daycare		(14,116)		(27,724)
Independent Living		(11,223)		(22,042)
Common Lodge		_		_
Management and Administration		(13,954)		(27,406)
Cost of Generating Funds		(5,041)		(9,900)
Ğ	-		·	
		(44,334)		(87,072)
	=		=	

# THE APULDRAM CENTRE DETAILED INCOME AND EXPENDITURE ACCOUNT – HUB CLUB FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2017

Income and expenditure in respect of the Hub Club are included within the detailed profit and loss account for Daycare on page 20.

This standalone note to the accounts shows the profit / (loss) made by the Hub Club as an individual activity.

		2017 £
Income		
Hub Club Income		41,578
Expenditure		
Wages and salaries	50,326	
Rent	12,690	
Other expenditure	1,623	
		(64,639)
Profit / (Loss) for Hub Club	- -	(23,061)